The 63rd Annual District Three Conference is now history. I hope that all of you who attended found it a meaningful and fun experience and if you were a first timer, I hope it was everything that you expected. I want to thank everyone who helped to make this a successful conference, from the Conference Co-Chairs and their committee to the host clubs who hosted the hospitality suite, the breakfasts, the luncheon and the Governor’s banquet. The decorations were outstanding. I also want to thank those who presented workshops, served as Registration Chair, Credentials Chair and Elections Chair. And, a special thank you to all the Committee Chairs and Board for their service this past year. You’re the best!

As we begin the second year of this biennium, let’s look at a major upcoming event….Altrusa turns 100 years young on April 11, 2017. I encourage each Club to begin planning a special membership event or to adopt a new service project to commemorate this special anniversary. Please take a look at our District Three Biennium Goals and see how near you are to completing them. Seventeen clubs participated in Altrusa Cares last year, some clubs met their net gain of 2 new members for the first year and some have already celebrated Altrusa’s 100th Anniversary. A task force is being formed to develop ideas and tools to help our under charter clubs. We’ll be looking at service projects, recruiting ideas and others ways to build these valuable clubs back to charter strength.

There will be special challenges from International such as 100 service hours per member, each club will be challenged to donate 100 books and each District will be challenged to increase its membership by 100 new members. You’ll be hearing more about these challenges from Past Governor Margaret Cannon, District Three’s representative on the Centenary Committee. Of course, the grand finale for the 100th Anniversary celebration will be at the International Convention in Nashville, TN, birthplace of Altrusa, on July 21-24, 2017! Mark your calendars now and plan to attend this big celebration.

The club fiscal year ended May 31st and I know clubs will be busy planning their programs and budget for the coming year and completing the 2015-2016 Club Annual Report, which is due July 1st. I will be planning visits to those clubs that I did not visit last year so if you have not contacted me with suggested visit dates, please do so soon.

Summertime will be here soon. Have a great summer and enjoy all the activities that summer brings…..picnics, beaches, barbeques and vacations. Be safe and remember, Together We Make A Difference!

Norma
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<tr>
<td>Board of Directors and Committee Chairs</td>
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</table>
If you missed the Centennial Presentation at District Conference you can find it in the Centennial Celebrations Tool Kit on the International Website (under Publications).

We will be celebrating our 100th Birthday on the Sunday of Convention at a special Birthday Party event. We will be dressing up and having a celebratory party so get ready to “Dance through the Decades” Are you coming?

**Centennial Project: 100 for 100 Challenge**

The Centennial Committee is proud to announce our Centennial Project “100 for 100”. It is based on the premise of running a marathon - not doing it all at once but rather by running a mile or two each day until you have completed the distance. “100 for 100” is a challenge that is open for all members, clubs and districts. The challenges start on June 1, 2016 and end on May 31, 2017.

- **Member Challenge** – Complete 100 hours of community service through either Altrusa projects or through other community service completed while wearing your Altrusa pin or Altrusa logo.

- **Club Challenge** – Donate at least 100 books in your community.

- **District Challenge** – Recruit 100 new Altrusans.

Clubs have been sent details on how to register for the challenge and a copy of the Member Challenge Log Sheet to help you track your service hours. Information on the challenge can also be found in the Centennial Tool Kit.

If you have any questions about the Centennial celebrations please feel free to contact me.

Margaret H. Cannon
Member of Centennial Committee
E-mail: mhccannon@aol.com
Office/Home 828 728-8740
Cell Phone 336 957-1160
The Pre-Conference board meeting was held April 27-28, 2016, at the Tampa Westshore Marriott in Tampa, Florida with all board members present as well as the International President-Elect, Leanne Milligan.

Board action ratified:

- Approval of the Pre-Conference Board Meeting Agenda
- Ratification of Scott Tice as Vice Governor
- Ratification of Kitty McElhaney as Director
- Ratification of the Emeritus Request of Mary Ann Weber, Gainesville, Florida
- Approval of the 2015 Conference Book
- Approval of the 2016-2018 Long Range Strategic Plan
- Approval of the updated Conference Manual (Oct 7, 2015)
- Approval of the District Conference budget
- Approval of Incorporation of District Three in North Carolina
- Ratification of the appointments of the Credentials and Elections Committees for the 2016 Conference
- Ratification of the appointment of the Audit Committee for 2016
- Ratifications of Clara Marts as Revitalization Chair and Mary Kane as Leadership Chair, both for the remainder of the 2015-2017 biennium
- Acceptance of the 2016 Audit Report from the Audit Committee
- Approval of the 2016-2017 budget

Discussion and Reporting on:

- Officer and Director Reports were presented
- Conference details, Awards, First Timers and Spirit Award
- Future conference considerations
- Report from International President-Elect
- District Banner

The Post-Conference Board Meeting was held Sunday Morning, May 1, 2016.

Board action taken after motion and discussion:

- Approval of the Post-Conference Board Meeting Agenda
- Approval of purchase of accounting software subscription for maintenance of the District’s Financial records

Discussion and Reporting on:

- Conference preliminary report
- Remarks from International President-Elect, Leanne Milligan
- District Three Foundation Report
- Awards
- Mid-Year Board Meeting to be held October 7-8, 2016 in Winston-Salem, NC
The 2016 conference business meeting reported 19 clubs represented with 104 total registrations and 33 certified delegates, with an additional 7 District Officers and 7 Past Governors. We had approval of the 2015 Conference Program, 2016 Audit, 2016-2017 Budget, the 2016-2018 Long Range Strategic Plan, and the incorporation of District Three in North Carolina.

The District Nominating Committee was elected, consisting of: Margaret Cannon, Caldwell Co, NC; Lori Farfaglia, Lake Co, FL; Yolander Hunter, Charlotte, NC; Roberta Klusmeier, Orlando-Winter Park, FL; Gayle Magruder, Spartanburg, SC. Margaret Cannon will be the Chair.

The new Altrusa District Three Foundation Trustees elected were Gail Hackett, Spartanburg, SC, first term; Mantha Young, Lake City, FL, second term; Teresa Young, Durham, NC, second term.

Donna Johnson, Past International President and Past Governor, was elected as a nominee for the International Nominating Committee. Linda Robison, Spartanburg, SC was elected to stand for election as an International Foundation Trustee.

The invitations to the 2017 District Conference in Winston-Salem, NC. Information was provided regarding Centennial goals and information of the 2017 International Convention in Nashville, TN.

The International Foundation provided a challenge to raise funds for Club 21, and as a result four clubs received Club 21 membership status for 2016-2017. This included Atlanta, GA; Caldwell Co, NC; Lake County, FL; North Georgia, GA. A total of $852.10 was raised through the challenge, including matching donations.

International President-Elect Leanne Milligan gave an update on the International office and information on updates to the International web site platform. Currently, the International Office has two staff members, while Sandy Jablonski is recuperating. The web site platform is currently being upgraded, which will be followed by better organization of the site. The Service Committee is seeking ideas for an International Service project. Membership numbers are down from last year, and a task force is at work on methods to recruit members, including corporate members. New Clubs and Clubs At Large are a focus as well. The Clubs at Large Liaison will be a part of the Membership Committee next biennium. The Long Range Strategic Planning Committee will also be disbanded and that responsibility moves to the International Board and Governor-Elects.
The 2016-2018 District Three Strategic Plan was approved and adopted at the first business meeting of the 63rd District Three Conference in Tampa, Florida on April 29, 2016. The purpose of the District Long Range Strategic Plan (LRSP) is to outline the goals and objectives, along with specific strategies and actions to be used to accomplish these goals. The District Plan was updated to reflect the goals for this biennium including the ‘Altrusa Cares’ service project and ‘Honoring the 100th Anniversary of Altrusa’. The District LRSP aligns and supports the International Strategic Plan and therefore club plans should align and support the District Plan. With the start of the new conference year, now is a great time to review the approved District Plan, evaluate the progress your club has made during the 2015 – 2016 conference year and make any adjustments and/or updates to your club’s strategic plan.

You can find the 2016-2018 District Three Strategic Plan on the District Three website (http://districtthree.altrusa.org/MembersResources/District-Club-Publications.aspx). Any questions may be directed to christybryant@windstream.net.
As the District Three Service Project Committee Chair for “Altrusa Cares” it was an honor to present to all attendees of the District Three Conference Awards Breakfast a Power Point Presentation of the accomplishments by 17* clubs for the first biennium year.

The following is a summary of the Altrusa Cares 2015-2016 Presentation:

**Altrusa International Anderson, SC**
2015 Holiday Mail for Heroes Campaign. Anderson club members, with the help of member Janet McPhail’s Car Club, personalized 555 Christmas/holiday cards for distribution to current and retired military members. As a volunteer with the Anderson Red Cross office, Janet assisted in delivering the cards to veterans in Anderson nursing homes.

**Altrusa International Asheville, NC**
Christmas Ornaments for Veteran Project. During their holiday lunch in December, 2015 members signed cards for ornaments with a thank you message for veterans. The ornaments and attached cards were taken to ABCCM’s Veteran’s Restoration Quarters.

**Altrusa International Charlotte, NC**
A veteran (Mr. Williams) was homeless and was in the hospital with an unknown illness. The club donated $375.00, the remaining sum needed for a deposit on an apartment for him and his grandchildren, who were also homeless.

**Altrusa International Citrus County, FL**
Monies were donated to send our WWII veterans on Honor Flight two years ago. This year our program coordinator Barbara Mills discussed the Korean Honor Flight program. We purchased and addressed Christmas Cards to our hospitalized veterans.

**Altrusa International Gainesville, FL**
We have been supporting our local Fisher House, a facility located next to the V.A. Hospital, where families of V.A. patients can stay while their loved ones are in the hospital. We have been collecting food and household supplies to support the operation of the house. We also have Altrusa House, our adult day health care facility, which has several attendees who are vets. Nancy Lewis, the director of Altrusa House and new member of our club, came up with the idea of installing a memorial monument in the garden at Altrusa House to honor Veterans in general, and especially those who are members at AH.
Altrusa International Lake City, FL

Member Lori Simpson volunteered to research and determined and contacted a recipient working with the local VA Hospital. Due to changing circumstances in the family, the plans were never solidified. I include this so that other clubs can see that sometimes projects DO NOT go as planned, we didn't give up; we just went with another plan!!! We found another veteran family and donated a food basket and gift cards to his family at Christmas.

Altrusa International Lake County, FL

The club incorporated its “Make a Difference Day” project while rallying support for U.S. troops with a collection for a local organization that sends shoeboxes filled with goodies for troops serving overseas. “Operation Shoebox” ships approximately 1,000 care packages each week,“

Altrusa International North Georgia, GA

We began our year with a great Veteran who needed a great deal of help. By contacting USA Cares a Veteran who had been on the front lines in Afghanistan for his tour of duty as an Infantry man in the Army was selected. He was discharged with a severe case of PTSD and severe back problems. He is only 31 years old. He, his fiancé, and his 18 month old daughter were living in a small rental house. Because of his PTSD he was having a difficult time holding a job, so as a result was behind in his rent, and having a hard time buying food for the baby and themselves. We decided to help him by paying a month’s rent and giving him a $100 gift card to a local grocery store for four months to buy food and necessities for the baby. We visited with him each month to counsel him on looking for a job, and to answer any questions he might have. We were sorry to hear from his fiancé on the fifth month that he had gone AWOL. We gave her the last $100 gift card to help her and the baby adjust.

Altrusa International Ocala, FL

Altrusa International Ocala Foundation launched the New Year with a presentation of gifts to the Ritz Veterans Village. Scott Tice, treasurer, presented a check for $1,000 to Dolly Rodriquez, the Director of the facility. The facility houses 42 resident veterans, both men and women. Monthly bus passes will be bought for $500 and food gift cards for an additional $500.

Altrusa International Orlando-Winter Park, FL

We are partnering with the Camaraderie Foundation of Orlando to support local military members in our community. The purpose of Camaraderie is to provide healing for the invisible wounds of war for military members and their families. These wounds include Post Traumatic Stress Disorder (PTSD) Traumatic Brain Injury, depression, divorce, alcoholism, and social withdrawal. Our club members have assisted with stuffing book bags for the children of service members with donated supplies from local stores and delivering them to the schools. Club members were helpful in distributing promotional flyers to local companies of upcoming Ruck Sack Race Fundraising event.

Altrusa International Raleigh, NC

One of our members, Henri Dawkins, contacted Urban Ministries staff and found out about a young woman who recently found herself homeless with a new baby. We “adopted” Lt’ Terry Branham, who has served our country in the Middle East. Lt’ Terry found time in her busy schedule to attend our club meeting and dinner on December 8. Members enjoyed getting to know her and her infant daughter. We also held a “shower” to present books, diapers, and other gifts for the baby and mother, and we look forward to offering further support in the future.
**Altrusa International Spartanburg, SC**

In October of 2015, the club was introduced to a young veteran and his three boys—ages 8, 11, and 14. The boys needed clothing and shoes badly. When they could, they ate at McDonald's which is within walking distance of the motel and they ordered off the dollar menu. Our Club took action immediately gathering clothes, shoes, jackets and whatever else they needed. They were also taken shopping and are now well-dressed and all have new shoes. We also immediately started seeing that they got snacks and meals. Some members cooked for them and took them meals. One of our members even took them to a salon to have haircuts----this they had never experienced before. During Thanksgiving week, they were delivered a turkey and dressing meal and were presented with a $200.00 gift card for a restaurant within walking distance. Christmas was celebrated with a carload of gifts, some of which they requested and some which were necessary.

**Altrusa International Spartanburg and Gaffney, SC**

On October 22, 2015, Spartanburg held its fourth annual “Upstate Stand Down” at the Spartanburg Expo Center. During this day-long event about 500 veterans from North and South Carolina, along with their family members, were expected to participate. They were offered meals, showers, medical attention, housing, counseling, and many other services. They left with food, clothing & blankets, personal items, and the knowledge that the community cared about them and appreciated their service. This year, as part of Altrusa Cares, we collected over 1,100 disposable razors for distribution in the hygiene kits. We want to thank the ASTRA Club at Dorman High School and members Altrusa of Gaffney Club for their help in exceeding our goal. Members volunteered in the kitchen, served as escorts for those veterans who needed assistance, worked registration tables, helped set up and take down the booths and stacks of supplies made available to each veteran, and performed whatever tasks were needed to help make this day a resounding success.

**Altrusa International St. Augustine, FL**

Our Club “adopted” veteran Rob Timmons, his wife Crystal, and preteen daughter. Rob is a wounded warrior with physical injuries and PTSD having served in Army Intelligence units in Afghanistan in 2007 and 2008. He is still dealing with the stress of military combat. Crystal related the years of alcohol, pain meds and seclusion the family has endured. Our committee asked Rob what we as Altrusans could do for the family. He asked for help with Christmas. Our Club provided a baked ham dinner, a $50 gift gas card, and a $100 gift card for their daughter. President Diane Appel sponsored Crystal into our club and she is now an active member. Our club arranged for a newspaper interview with Rob and Crystal to get the word out about the veteran’s support group they were starting.

**Altrusa International Tampa Bay, FL**

Our club partnered with a local elementary school, Liberty Christian. One of our members Caylee Fredette is a teacher there. Our partnership is focused on sending “We Care” packages to the troops through Forgotten Soldiers Outreach. In these care packages we supply snacks, hygiene products, and comfort items to registered individuals, squadrons, battalions and hospitals. Our partner school has implemented “**Freedom Fridays**” in which the students (ranging in ages from 3 to 9) help to create uplifting letters of encouragement to accompany the supplies in the care packages. We recently received our first correspondence back from a care package recipient. The students were beyond excited about getting a response back for all of their hard work. Carleigh, a six year old at Liberty Christian School, said “They emailed us back? That's so cool. I didn't know if anyone cared about our cards. My heart feels so happy!”

Governor Norma Teuton and I look forward to hearing from all clubs during the second biennium year.

Please be in touch as your projects are progressing. Email a description to carol.thomas1211@gmail.com  **Subject: Altrusa Cares 2016-2017**

*Please note: If your club is not listed, we did not receive a summary of your Altrusa Cares project.*
District Three Conference attendees helped make an *Altrusa Cares* initiative a huge success. The Lake County, Fla. club asked Altrusans to toss any unwanted travel-sized toiletries from the conference hotel into a collection box displayed throughout conference.

The donated items were destined for “Operation Shoebox”, a Central Florida charity that ships care packages to servicemen and women overseas. Not only did Altrusans give generously but the Tampa Marriott donated boxes of shampoo, conditioner and body wash to the cause.

Altrusa Cares committee chairperson Dawn Mainville said Operation Shoebox volunteers were thrilled when they saw her packed SUV and she said they were extremely busy.

“When I delivered the toiletries, the volunteers were unloading 367 pallets of Girl Scouts cookies which had been donated to the Operation Shoebox from recent cookie sales in our area,” said Dawn. “They were so excited about the goodies that will be well received by our military personnel.”

In addition, Mainville was contacted by AMVETS Post 2006 shortly after returning from conference. They sought Altrusa’s help with a care package campaign of their own. The local AMVETS send monthly care packages to local Leesburg, Fla. armory soldiers serving overseas. The AMVETS needed money to help with shipping costs. Mainville offered a portion of the toiletries collected at conference and the club donated $167 toward the postage.
63rd Annual District Three Conference, In Memoriam 2015 - 2016

It was a special honor to present those who we lost as Altrusans during 2015 – 2016.

Altrusa International Atlanta, GA  Virginia (Ginny) Slack, Altrusan 2009 – 2016
Altrusa International Charlotte, NC  Irene Hodge Sykes, Altrusan 1982 – 2015
                                Ranne Sioux, Altrusan  1978 – 2015

In closing a quote by Eleanor Roosevelt, “The Future belongs to those who believe in the beauty of their dreams.”

Carol Thomas, Altrusa International Orlando-Winter Park, FL

Their light shines bright!


Club Presidents and Treasurers

Welcome new Club Presidents and Treasurers and welcome back to those returning to these important roles! June is a busy month for Club Presidents and Treasurers as it is important to meet all International and District Dues deadlines. By now your returning members have been invoiced and dues are due to the club on June 1st.

Remember to send your International Dues to International before June 15th per the directions in your Club Treasurer and Club President Handbooks. District Three Dues of $20 per member, along with membership forms, should be mailed to me at the following address:

Cathie Schanz
Altrusa International District Three Treasurer
200 Leslie Dr, Unit 927
Hallandale Beach, FL 33009

District dues not postmarked before June 15th are subject to a 10% late fee.

If you missed it, the 2016 District Three Conference Treasurer's Workshop provided helpful tips, resources, and tools to Club Treasurers to remain organized and stay on top of deadlines. We covered collection and reporting of dues, budgets, monthly reports, and much more. The group had a very active question and answer group. The information shared with all attendees can be found at: [http://bit.ly/1TxwsVV](http://bit.ly/1TxwsVV)

Thank you to everyone who attended and made the workshop so successful. Have questions? Please feel free to contact me at DistrictThreeTreasurer@gmail.com.

Yours in Altrusa Service, Cathie Schanz  District Three Treasurer.

Also, Please see following for the approved 2016/17 Budget.
## Final Budget

March 1, 2016 - February 28, 2017

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**Total Income & Transfers** | 26,819.50 | 0.00 | (26,819.50) |

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<td></td>
</tr>
<tr>
<td>6270 Governor’s Office Costs Exp.</td>
<td>300.00</td>
<td>(300.00)</td>
<td></td>
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<tr>
<td>6275 Past Governors Council Exp.</td>
<td>300.00</td>
<td>(300.00)</td>
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<tr>
<td>6285 Transfer to Conference Budget</td>
<td>4,679.50</td>
<td>(4,679.50)</td>
<td></td>
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<tr>
<td>6310 International Convention Exp.</td>
<td>2,500.00</td>
<td>(2,500.00)</td>
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<tr>
<td>6420 Ribbon Awards Expense</td>
<td>175.00</td>
<td>(175.00)</td>
<td></td>
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<tr>
<td>6520 Postage Expense</td>
<td>50.00</td>
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<td></td>
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<tr>
<td>6530 Printing/Copying Expense</td>
<td>100.00</td>
<td>(100.00)</td>
<td></td>
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<tr>
<td>66900 Reconciliation Discrepancies</td>
<td>0.00</td>
<td></td>
<td>0.00</td>
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<tr>
<td>6910 Miscellaneous Supplies</td>
<td>300.00</td>
<td>(300.00)</td>
<td></td>
</tr>
<tr>
<td>6915 Web Site Expense</td>
<td>100.00</td>
<td>(100.00)</td>
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<tr>
<td>6953 Club 21</td>
<td>210.00</td>
<td>(210.00)</td>
<td></td>
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<tr>
<td>6954 Club Banner</td>
<td>0.00</td>
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<td>0.00</td>
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<tr>
<td>6955 BH Fund - Expense</td>
<td>1,950.00</td>
<td>(1,950.00)</td>
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<tr>
<td>District Incorporation</td>
<td>60.00</td>
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<tr>
<td>Program Coordinator</td>
<td>0.00</td>
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</tr>
<tr>
<td>District Banner</td>
<td>150.00</td>
<td>(150.00)</td>
<td></td>
</tr>
</tbody>
</table>

**Total Expenses** | 26,819.50 | 0.00 | (26,819.50) |

**Net Income Over Expenses** | 0.00 |
(1) Based upon max possibility of 1 member per club needing assistance
(2) Amount for Club Revitalization Expense is a refresh of the fund from member dues; previous donations have been fully spent.
(3) Includes bond insurance for District Three officers ($130.30 For 3 years; 2015 is year 3)
(4) No current activity; if activity arises, District Three Board will revisit. Anticipation is it would take longer than one fiscal year.
(5) Occurs every other year; will be $700 for the 2016-2017 budget year
(6) Occurs every other year
(7) Based on current conference year actual
(8) Includes start up funds for Gainesville if needed; fun night funds for Spartanburg if needed
(9) In 2014-2015, one of the three affiliates paid twice, once for the prior year
(10) This would take care of the one-time cost of incorporating in North Carolina.
(11) Current Program Coordinator does not claim mileage and plans to continue on through Christy's biennium. That won't always be the case. Future Program Coordinators may claim mileage.
(12) If the banner is ordered alone, it's $227.50; if ordered with one more banner, it's $152; if it is ordered with 3 or more banners, it's $139.50. I told them to put us on the wait list to tag along with others at $137.30. We talked about this last year and I decided to wait and see if we Incorporate and needed to add the Inc. I talked with District Eight and they just have District Eight on their banner and I suspect the other Districts will do the same as they Incorporate and not add the Inc. We're the only District without a District banner.
### District Three Membership

**As of April 30, 2016**

<table>
<thead>
<tr>
<th>Club</th>
<th>4/30/2016</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Florida</strong></td>
<td></td>
</tr>
<tr>
<td>Citrus County</td>
<td></td>
</tr>
<tr>
<td>Gainesville*</td>
<td>85</td>
</tr>
<tr>
<td>Lake City</td>
<td>100</td>
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<tr>
<td>Lake County</td>
<td>24</td>
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<tr>
<td>Live Oak</td>
<td>29</td>
</tr>
<tr>
<td>Marianna</td>
<td>32</td>
</tr>
<tr>
<td>Monticello</td>
<td>30</td>
</tr>
<tr>
<td>Ocala</td>
<td>38</td>
</tr>
<tr>
<td>Orlando-Winter Park</td>
<td>29</td>
</tr>
<tr>
<td>St. Augustine</td>
<td>22</td>
</tr>
<tr>
<td>Starke</td>
<td>52</td>
</tr>
<tr>
<td>Tampa Bay</td>
<td>19</td>
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<tr>
<td><strong>Total FL</strong></td>
<td>487</td>
</tr>
<tr>
<td><strong>Georgia</strong></td>
<td></td>
</tr>
<tr>
<td>Atlanta</td>
<td>10</td>
</tr>
<tr>
<td>North Georgia</td>
<td>31</td>
</tr>
<tr>
<td>Statesboro</td>
<td>29</td>
</tr>
<tr>
<td><strong>Total GA</strong></td>
<td>70</td>
</tr>
<tr>
<td><strong>North Carolina</strong></td>
<td></td>
</tr>
<tr>
<td>Asheville</td>
<td>9</td>
</tr>
<tr>
<td>Caldwell County</td>
<td>10</td>
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<tr>
<td>Charlotte</td>
<td>28</td>
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<tr>
<td>Durham</td>
<td>14</td>
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<tr>
<td>Gastonia</td>
<td>20</td>
</tr>
<tr>
<td>Raleigh*</td>
<td>25</td>
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<tr>
<td>Salisbury</td>
<td>36</td>
</tr>
<tr>
<td>Waynesville</td>
<td>34</td>
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<tr>
<td><strong>Total NC</strong></td>
<td>176</td>
</tr>
<tr>
<td><strong>South Carolina</strong></td>
<td></td>
</tr>
<tr>
<td>Anderson</td>
<td>16</td>
</tr>
<tr>
<td>Gaffney</td>
<td>9</td>
</tr>
<tr>
<td>Spartanburg</td>
<td>40</td>
</tr>
<tr>
<td><strong>Total SC</strong></td>
<td>65</td>
</tr>
<tr>
<td><strong>Affiliate Members</strong></td>
<td></td>
</tr>
<tr>
<td>Nancy Drought</td>
<td>1</td>
</tr>
<tr>
<td>Mary Bonhomme</td>
<td>1</td>
</tr>
<tr>
<td><strong>Total AFM</strong></td>
<td>2</td>
</tr>
<tr>
<td><strong>Total Membership</strong></td>
<td>770</td>
</tr>
</tbody>
</table>

**SUMMARY RECAP:**

- Active Members: 766
- Emeritus Members: 30
- Life Members*: 2
- Affiliate Members: 2

**Total Membership**: 800
### Altrusa International Inc.
#### District Three Membership
#### January 1, 2016—March 31, 2016

<table>
<thead>
<tr>
<th>New Member</th>
<th>Sponsor</th>
<th>New Member</th>
<th>Sponsor</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Gainesville, FL</strong></td>
<td></td>
<td><strong>Salisbury, NC</strong></td>
<td></td>
</tr>
<tr>
<td>Pamela H Morse</td>
<td>Sara Freeborn, Donna Johnson</td>
<td>Olivia Currin</td>
<td>Leslie Dent, Clara Marts</td>
</tr>
<tr>
<td>Eunsook Park</td>
<td>Dee Dugger, Barbara Bangsten</td>
<td>Cherise Godwin</td>
<td>Clara Marts, Beth Connell</td>
</tr>
<tr>
<td>Jeanne Reed</td>
<td>Marge Baker, Barbara Bangsten</td>
<td>Chance Hendrix</td>
<td>Clara Marts, Cindy Nimmer</td>
</tr>
<tr>
<td><strong>Gastonia, NC</strong></td>
<td></td>
<td>Thomas Marts</td>
<td>Clara Marts, Evelyn Schaffer</td>
</tr>
<tr>
<td>Martha Frederick</td>
<td></td>
<td>Janet Purrington</td>
<td>Clara Marts, Cindy Nimmer</td>
</tr>
<tr>
<td><strong>Lake City, FL</strong></td>
<td></td>
<td><strong>Spartanburg, SC</strong></td>
<td></td>
</tr>
<tr>
<td>Elisabeth Ballew</td>
<td>Robin Hall, Karyn Congressi</td>
<td>Cindy C Floyd</td>
<td>Jean Sydnor</td>
</tr>
<tr>
<td>Crista Thomas</td>
<td>Susie Rountree Hall, Amy Francis</td>
<td>Joy Gehl</td>
<td>Jean Sydnor</td>
</tr>
<tr>
<td>April Powell</td>
<td>Lonnie Haltiwanger, LeAnne Fair</td>
<td>Keisha Gray</td>
<td>Valeree Browning Mason</td>
</tr>
<tr>
<td>Carrie Cason</td>
<td>Dennille Decker, Heather Gray</td>
<td>Susan McEnrse</td>
<td>Jean Sydnor</td>
</tr>
<tr>
<td><strong>Orlando-Winter Park, FL</strong></td>
<td></td>
<td><strong>Starke, FL</strong></td>
<td></td>
</tr>
<tr>
<td>Gail Dresser</td>
<td>Betsy Sushinsky, Fran Jarolimek</td>
<td>Hilma Hicks</td>
<td>Dimple Overstreet, Teresa Phillips</td>
</tr>
<tr>
<td>Mary Dill</td>
<td>Betsy Sushinsky, Fran Jarolimek</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Raleigh, NC</strong></td>
<td></td>
<td><strong>Statesboro, GA</strong></td>
<td></td>
</tr>
<tr>
<td>Cardel Scott</td>
<td>Jane Gray</td>
<td>Karen Dietrich</td>
<td>Chris Talmadge</td>
</tr>
<tr>
<td>Laura Ketcham</td>
<td>Kay Wyche</td>
<td>Karen McClain</td>
<td>Chris Talmadge</td>
</tr>
<tr>
<td>Monisha Subbarao</td>
<td>Dolores Hall</td>
<td>Jennifer Allen</td>
<td>Jeanne Naber</td>
</tr>
<tr>
<td><strong>St. Augustine, FL</strong></td>
<td></td>
<td>Tatia Childers</td>
<td>Julie Keiper</td>
</tr>
<tr>
<td>Delores (Dee) Lexandra</td>
<td>Kate Westhover</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Due to ongoing technical difficulties, the same process will be followed using the WORD document to complete the 2015-2016 Club Annual Report. The questions cover the club year June 1, 2015 through May 31, 2016, unless otherwise specifically noted in a question. In order to be eligible for the Distinguished Club award, clubs must return the completed and scored report to International by email (altrusa@altrusa.org) or mail to 1 N. LaSalle St, Suite 1955, Chicago, IL, 60602, **no later than July 1, 2016.**

The form is available on the website at [http://members.altrusa.org/Club/Club-Annual-Report-Current.aspx](http://members.altrusa.org/Club/Club-Annual-Report-Current.aspx). It is an independent document, meaning you must save it locally (i.e. to your computer) while you are working on it.

The information provided helps the District, International Boards and the International Long-Range Strategic Planning Committee better serve the Clubs. If you have any questions, please feel free to contact me at [christybryant@windstream.net](mailto:christybryant@windstream.net).
Special recognition is given to Angela L. Perry, Past Vice Governor, for all of her hard work and heavy lifting to get the awards coordinated this year and to those willing Altrusans who coordinated getting judges, who in many cases must be non-Altrusans. Having done this for the two past years, I have a keen awareness of all of the moving parts to collect and acknowledge receipt of award applications from the clubs, get the award applications to the coordinators, compile the results, get certificates printed and the Awards Booklet completed. The District Thanks you!

As always, one of the high points of the Awards Breakfast is recognizing clubs for the great work and the wonderful projects that are undertaken during the year. A heart felt ‘Thank you’ to every club for taking the time to complete the award applications and for sending them in. All entries provide get ideas that can be shared with local club members on potential new service projects. The nineteen (19) clubs that submitted entries are to be commended. These projects represent our collective efforts to make a difference in the communities in which we serve. As Altrusans, we are ‘Leading to a Better Community®’. Keep up the great work of positively impacting individuals and families in so many ways, both large and small!

This year’s submissions and winners are listed below.

Membership Anniversaries

**25-Years**
- Celia Burger .......................................................... Altrusa International of Gainesville, Florida
- Susan Dean .............................................................. Altrusa International of Ocala, Florida
- Martha Epps ............................................................. Altrusa International of Starke, Florida
- Diane Freeman ......................................................... Altrusa International of Monticello, Florida
- Linda Johns ............................................................. Altrusa International of Starke, Florida
- Roberta Klusmeier .................................................. Altrusa of International of Orland-Winter Park, Florida
- Lucy Quinn ............................................................ Altrusa International of Spartanburg, South Carolina

**50-Years – There were none to recognize at this year’s District Conference**

**Ernestine Milner Program Excellence Award**
Nine (9) clubs submitted award applications.

1st Place  Altrusa International of Charlotte, NC  (183 points)
2nd Place  Altrusa International of Gainesville, FL  (175 points)
3rd Place  Altrusa International of Starke, FL  (168 points)
## Todd Jordan Yearbook Recognition

Ten (10) clubs submitted yearbooks for recognition:

- Altrusa International of Anderson, South Carolina
- Altrusa International of Atlanta, Georgia
- Altrusa International of Charlotte, North Carolina
- Altrusa International of Gainesville, Florida
- Altrusa International of Lake City, Florida
- Altrusa International of Lake County, Florida
- Altrusa International of Ocala, Florida
- Altrusa International of Orlando-Winter Park, Florida
- Altrusa International of Raleigh, North Carolina
- Altrusa International of Spartanburg, South Carolina

## Newsletter Award

Eight (8) clubs submitted award applications.

<table>
<thead>
<tr>
<th>Place</th>
<th>Club Name</th>
<th>Title</th>
<th>Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st</td>
<td>Altrusa International of Anderson, SC</td>
<td>Anderson Altrusa Actions</td>
<td>224</td>
</tr>
<tr>
<td></td>
<td>Editor: Linne Otter, <a href="mailto:linneotter@yahoo.com">linneotter@yahoo.com</a></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2nd</td>
<td>Altrusa International of Orlando-Winter Park, FL</td>
<td>Keynotes</td>
<td>212</td>
</tr>
<tr>
<td></td>
<td>Editor: Maryanne Kravitz, <a href="mailto:mkkravitz42@hotmail.com">mkkravitz42@hotmail.com</a></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3rd (tie)</td>
<td>Altrusa International of Ocala, FL</td>
<td>The Communicator</td>
<td>184</td>
</tr>
<tr>
<td></td>
<td>Editor: Sharon Mai, <a href="mailto:sharon@printsolutions.com">sharon@printsolutions.com</a></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Altrusa International of Waynesville, NC</td>
<td>High Ideals</td>
<td>184</td>
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<tr>
<td></td>
<td>Editor: Pat Janke, <a href="mailto:pat@hairyputter.com">pat@hairyputter.com</a></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

## Myrtice H. Price Membership Award

Greatest percentage membership net gain from February 1, 2015 through January 31, 2016

<table>
<thead>
<tr>
<th>Place</th>
<th>Club Name</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st</td>
<td>Altrusa International of Raleigh, NC</td>
<td>26.3%</td>
</tr>
<tr>
<td>2nd</td>
<td>Altrusa International of Salisbury, NC</td>
<td>25.0%</td>
</tr>
<tr>
<td>3rd (tie)</td>
<td>Altrusa International of Gaffney, SC</td>
<td>12.5%</td>
</tr>
<tr>
<td></td>
<td>Altrusa International of Gainesville, FL</td>
<td>12.5%</td>
</tr>
</tbody>
</table>

### District Three Membership Awards

#### Greatest Net Gain in Membership

Greatest Net Gain in Membership from February 1, 2015 through January 31, 2016

<table>
<thead>
<tr>
<th>Place</th>
<th>Club Name</th>
<th>Net Gain</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st</td>
<td>Altrusa International of Gainesville, FL</td>
<td>8</td>
</tr>
<tr>
<td>2nd</td>
<td>Altrusa International of Salisbury, NC</td>
<td>7</td>
</tr>
<tr>
<td>3rd (tie)</td>
<td>Altrusa International of Raleigh, NC</td>
<td>5</td>
</tr>
</tbody>
</table>

## Membership Incentive Awards

All membership awards are based on District Treasurer’s records as of January 31, 2016

### Net Membership Gain of:

- **3-5 Members**: $25.00
  - Altrusa International of Monticello, FL
  - Altrusa International of Raleigh, NC
- **6-8 Members**: $50.00
  - Altrusa International of Salisbury, NC
  - Altrusa International of Gainesville, FL
- **9-11 Members**: $75.00
  - None
- **12 or more**: $100.00
  - None
Membership - Sponsors Recognition (International)
Pins were presented by Leanne Milligan, Altrusa International, Inc. of Te Awamutu, New Zealand, District Fifteen and the Altrusa International, Inc. President-Elect & International Representative to the District Three conference.

Clara Marts of Altrusa International of Salisbury, North Carolina received special recognition for receiving a gem to be added to her pin for having sponsored 27 new members.

International Awards - The First place winners of the Letha H. Brown, Mamie L. Bass and Dr. Nina Fay Calhoun awards will be sent to International for competition at the next International Convention in Nashville in July 2017.

Letha H. Brown Literacy Award
Six (6) clubs submitted award applications.

1st Place  
Altrusa International of Starke, Florida
Project: “Reading Opens the Door to Imagination”  
(90.33 Points)
Contact Person: Dimple Overstreet  
Email: dimplej@embarqmail.com

<table>
<thead>
<tr>
<th>Club Name</th>
<th>Sponsor Name</th>
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<th>Pin Received</th>
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<td>Janice Saltmarsh</td>
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<tr>
<td>Citrus County</td>
<td>Patricia Zub</td>
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<td>2</td>
</tr>
<tr>
<td>Citrus County</td>
<td>Linda McCarthy</td>
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<td>4</td>
</tr>
<tr>
<td>Gainesville</td>
<td>Freddie Dobson</td>
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<tr>
<td>Gainesville</td>
<td>Sara Freeborn</td>
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<td>2</td>
</tr>
<tr>
<td>Gainesville</td>
<td>Linda H. Henderson</td>
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<td>2</td>
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<tr>
<td>Gainesville</td>
<td>Wanda M. Rentfrow</td>
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<tr>
<td>Gainesville</td>
<td>Bennye Alligood</td>
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<tr>
<td>Gainesville</td>
<td>Barbara S. Bengston</td>
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</tr>
<tr>
<td>Gainesville</td>
<td>Wendy Bice</td>
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<td>4</td>
</tr>
<tr>
<td>Gainesville</td>
<td>Pushpa Kalra</td>
<td>6</td>
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<tr>
<td>Gainesville</td>
<td>Nancy Kirkland</td>
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<td>6</td>
</tr>
<tr>
<td>Gastonia</td>
<td>Angie L. Flake</td>
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<td>2</td>
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<tr>
<td>Gastonia</td>
<td>Lynn F. Jimison</td>
<td>4</td>
<td>4</td>
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<tr>
<td>Lake City</td>
<td>Durelle Bailey</td>
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<td>Lake City</td>
<td>Donna MacRae</td>
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<td>2</td>
</tr>
<tr>
<td>Lake City</td>
<td>Susie Roundtree Hall</td>
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<td>2</td>
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<tr>
<td>Lake City</td>
<td>Heather McInnis</td>
<td>3</td>
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<tr>
<td>Lake City</td>
<td>Jill Adams</td>
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<td>Lake City</td>
<td>LeAnne D. Fair</td>
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</tr>
<tr>
<td>Lake City</td>
<td>Teresa B. Morgan</td>
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<tr>
<td>Lake City</td>
<td>Robin W. Hall</td>
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<tr>
<td>Lake City</td>
<td>Martha A. Young</td>
<td>8</td>
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</tr>
<tr>
<td>Lake County</td>
<td>Joan Smalley</td>
<td>2</td>
<td>2</td>
</tr>
<tr>
<td>Lake County</td>
<td>Nanci Schwartz</td>
<td>5</td>
<td>4</td>
</tr>
</tbody>
</table>

Sponsor Name: Clara I. Marts *  
Sponsored: 27
2nd Place  Altrusa International of Gainesville, Florida  
Project: “Altrusa International of Gainesville’s Pen Pal Project”  
(87.66 Points)  
Contact Person: Carole Oglesby  
Email: caroleoglesby@cox.net

3rd Place  Altrusa International of Lake County, Florida  
Project: “Book Baskets of Learning”  
(86.33 Points)  
Contact Person: Shannon Shell  
Email: seszippy@aol.com

Mamie L. Bass Service Award  
Ten (10) clubs submitted award applications.  
1st Place  Altrusa International of Lake City, Florida  
Project: Everything You Do Matters  
Contact: Jill Adams; LKCT.AltrusaButterfly@HCAHealthcare.com  
(278 points)

2nd Place  Altrusa International of Gainesville, Florida  
Project: Read-In for Literacy  
Contact: Carole Oglesby; caroleoglesby@cox.net  
(273 points)

3rd Place  Altrusa International of Starke, Florida  
Project: Answering the Hunger Need  
Contact: Cheryl Canova; cheryl.canova@sfcollege.edu  
(272 points)

Dr. Nina Fay Calhoun International Relations Award  
Two (2) clubs submitted award applications.  
1st Place  Altrusa International of Charlotte, NC  
Project:  
Contact: Yolander Hunter, President; 1710 Sandridge Wind Lane, Charlotte, North Carolina  
(263.11 points)

2nd Place  Altrusa International of Starke, FL  
Project:  
Contact: Dimple Overstreet, President; 5378 NW CR 229, Starke, FL 32091  
(256.49 points)

The Governor’s Outstanding Club Award  
There were sixteen (16) clubs that submitted entries for this award:  
Altrusa International of Asheville, NC  
Altrusa International of Atlanta, GA  
Altrusa International of Charlotte, NC  
Altrusa International of Citrus County, FL  
Altrusa International of Gainesville, FL  
Altrusa International of Lake City, FL  
Altrusa International of Lake County, FL  
Altrusa International of Monticello, FL  
Altrusa International of North Georgia, GA  
Altrusa International of Ocala, FL  
Altrusa International of Orlando-Winter Park, FL  
Altrusa International of Raleigh, NC  
Altrusa International of Spartanburg, SC  
Altrusa International of Starke, FL  
Altrusa International of Tampa Bay, FL  
Altrusa International of Waynesville, NC
This award is determined by the present governor and tracks club’s activities in a comprehensive way.

<table>
<thead>
<tr>
<th>Place</th>
<th>Club Name</th>
<th>Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st</td>
<td>Altrusa International of Lake City, FL</td>
<td>435</td>
</tr>
<tr>
<td>2nd</td>
<td>Altrusa International of Starke, FL</td>
<td>427</td>
</tr>
<tr>
<td>3rd</td>
<td>Altrusa International of Spartanburg, NC</td>
<td>389</td>
</tr>
</tbody>
</table>

Altrusa District Three Foundation - Awards

Foundation Grant recipients of $500

- Altrusa International of Charlotte, NC
  - Project: ‘Altrusa Bag for a Bag, Reuse/Recycle/Repeat’
- Altrusa International of Ocala, FL
  - Project: ‘Marion County Homeless Children – Ocala, FL’
- Altrusa International of Spartanburg, SC
  - Project: ‘Reaching Out to Help Active Duty and Veteran Members of the US Military’

Lucile Spillers Alexander ASTRA Service Award

Recognize service projects currently sponsored by ASTRA clubs.

<table>
<thead>
<tr>
<th>Place</th>
<th>Club Name</th>
<th>Project</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st</td>
<td>Altrusa International of Gainesville, FL</td>
<td>ASTRA Club at University of Florida - “Lessening Food Insecurity”</td>
</tr>
<tr>
<td>2nd</td>
<td>Altrusa International of Lake City, FL</td>
<td>ASTRA Club of Epiphany, Lake City, FL - “Holiday Helping Hands”</td>
</tr>
</tbody>
</table>

Cassie S. Dollar Rehabilitative Services Award

Encourage clubs to offer assistance in rehabilitative services to improve quality of life.

<table>
<thead>
<tr>
<th>Place</th>
<th>Club Name</th>
<th>Project</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st</td>
<td>Altrusa International of Charlotte, NC</td>
<td>“Altrusa Has a Heart”</td>
</tr>
<tr>
<td>2nd</td>
<td>Altrusa International of Starke, FL</td>
<td>“Providing School Supplies and Valuable Community Service Information To Help Create a Better Start for the School Year”</td>
</tr>
<tr>
<td>3rd</td>
<td>Altrusa International of North Georgia, GA</td>
<td>“Jesse’s House”</td>
</tr>
</tbody>
</table>

Literacy Service Award

Recognize literacy project currently sponsored by the Club.

<table>
<thead>
<tr>
<th>Place</th>
<th>Club Name</th>
<th>Project</th>
</tr>
</thead>
<tbody>
<tr>
<td>1st</td>
<td>Altrusa International of Anderson, SC</td>
<td>“Establishment of a Library at The South Main Chapel and Mercy Center”</td>
</tr>
<tr>
<td>2nd</td>
<td>Altrusa International of Gainesville, FL</td>
<td>“Pen Pal Project”</td>
</tr>
<tr>
<td>3rd</td>
<td>Altrusa International of Tampa Bay, FL</td>
<td>“Literacy in the Community”</td>
</tr>
</tbody>
</table>
Richard Ward Ulrich Environmental Service Award
Recognize environmental service project currently sponsored by the Club.

1st Place  Altrusa International of Starke, FL
Project: “Recycle Today For a Better Tomorrow”

2nd Place  Altrusa International of Lake City, FL
Project: “Happy House Dream Garden”

3rd Place  Altrusa International of Saint Augustine, FL
Project: “Altrusans Adopt a Highway”

Vocational Services Award
Recognize education and training projects designed to enable persons to move beyond their current status.

1st Place  Altrusa International of Starke, FL
Project: “Supporting Women and Their Children To Help Them Build a Better Future”

2nd Place  Altrusa International of Saint Augustine, FL
Project: “The Betty Johnstone Scholarship for Women in Transition”

3rd Place  Altrusa International of North Georgia, GA
Project: “Lanier Tech Scholarship Program”

Joey Robison Non-Traditional Scholarships
Each recipient is awarded $500:

Amy Kate Carter. Altrusa International of Monticello, FL
School: Florida State University

Melissa Ann Gilstrap. Altrusa International of Starke, FL
School: Santa Fe College

Ayesha Williams. Altrusa International of Gainesville, FL
School: Santa Fe College

Rosetta Nesbitt. Altrusa International of Spartanburg, SC
School: Converse College
Welcome to Conference! What an overwhelming experience for first time attendees!! Where do I go? What do I do? I've got my name badge, now what? These are all questions typical for a first timer. In an effort to help first timers feel comfortable and get them acquainted with the happenings of conference, the District Directors hosted the First Timers Workshop. Nineteen first timers registered for Conference and we were thrilled to have all of them in attendance at the workshop. We even had a first timer who has been an Altrusan for 25 years!

During the workshop we introduced the District Three Board of Directors and went through a short history of Altrusa, which would be helpful to the first timers later. District Three Parliamentarian, Lida Coffman, spoke about credentialing and went over some parliamentary procedures that would be helpful to know during the business meetings. We also reviewed other happenings at conference: meals, business meetings, workshops, social activities and shopping. Before closing the workshop we gave the first timers an Altrusa-themed scavenger hunt that would require them to answer Altrusa-related questions, get signatures from a variety of Altrusa members and track down Immediate Past Governor Colleen Duris for her signature.

At the Governor’s Banquet, the winner of the scavenger hunt was announced. Almost all the first timer's completed the scavenger hunt and turned it in on time. Congratulations, again, to Laura Erstad of Altrusa International of Tampa Bay, FL, our scavenger hunt winner. Laura was presented with a certificate and she received a $100 gift certificate toward her registration cost at the 2017 Conference.

Thank you to all of our first timers for coming to Conference. We hope you enjoyed your first conference experience as much as we enjoyed having you there. We hope you have gone back to your club and encouraged other members to attend the 2017 Conference in Winston-Salem! We are looking forward to seeing you there.

Jane Gray, Director
Kitty McElhaney, Director
Rhonda Moorefield, Director
Scott Tice, Vice-Governor
For the 7th year, the Altrusa District Three Conference has sought nominations from attendees for the Spirit Award. The winner is based on the attributes of the nominee in the areas of participation in conference workshops, the conference service project, leadership in club projects, working to increase membership and other ways in which this Altrusan is outstanding. The winner receives the Spirit Award plaque to keep for one year and then returns it for next year’s recipient.

All the nominations received were worthy of receiving this award. Vice-Governor Scott Tice and Directors Jane Gray, Kitty McElhaney and Rhonda Moorefield were judges of the award. After reviewing the nominations, the judges felt one particular nominee stood out as one who epitomizes what the Spirit Award stands for.

Our recipient participated in this year’s conference by working at the Altrusa Store (but was really everywhere), attended workshops and every function of the Conference. She has donated time and resources to the Altrusa House, our conference service project, throughout the year in more ways that anyone can count. She serves on committees in her home club, is a Past-Governor of District Three and has served at the International level. Many members have been sponsored through her 53 years of Altrusa service. One club member accurately described how her “infectious positivity about Altrusa is one of her best qualities and strengthens and enhances us all.”

Congratulations and thank you for being such an inspiring role model to:

FREDDIE DOBSON
Altrusa International of Gainesville, FL
The Friday afternoon Treasurer’s Workshop provided helpful tips, resources, and tools to Club Treasurer’s to help them remain organized and stay on top of deadlines. We covered collection and reporting of dues, budgets, monthly reports, and much more. The group had a very active question and answer session.

Some of the information shared was:

1. The “Cloud” and where/how to store shared data
2. The revised 2016 District Three Club Treasurer’s Guide
3. New Blank Membership form
4. International Dues Membership Guidelines and Deadlines
5. New Recommendation for Membership form

The detailed information shared with all attendees can be found at: [http://bit.ly/1TxwsVV](http://bit.ly/1TxwsVV)

Thank you to everyone who attended and made the workshop so successful. As always, please feel free to contact me if I can be of any assistance: [DistrictThreeTreasurer@gmail.com](mailto:DistrictThreeTreasurer@gmail.com)

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 Presidents Workshop Highlights

There were many reasons to attend the President’s Workshop, among which was the sharing of Whittaker’s Chocolates, a gift from International President-Elect Leanne Milligan. In addition to chocolate, we shared experiences, helped the attendees know what to expect as they begin their journey as President of their local club – and reminded them they are never alone in their work. In addition to their club members, they have their District Board and Committee Chairs, International Board and Committee Chairs, and all of the experience held by their own past presidents.

Toolkits for the club include the club level by-laws and policies, their yearbook, communication tools such as Facebook pages and newsletters. And don’t forget the strategic plan! We shared information on parliamentary procedure for club meetings, how important it is to have an agenda and keep the meeting on track, effective meetings and committees, and the importance of delegation.

Remember – Amazing Presidents:

- Be yourself no matter what
- Know what past presidents have done that “wowed” your members
- Use expertise of past presidents and chairs
- Welcome new members and guests at events
- Delegate tasks and then follow up to see that they have been done.
- Don’t try to do everything yourself.

The presentation from the workshop will be available shortly on the District Web Site, and I can be reached at [susymeier@gmail.com](mailto:susymeier@gmail.com) for any questions.

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 Treasurers Workshop Highlights

Susy Meier
District Three Secretary
susymeier@gmail.com

Cathie Schanz
District Three Treasurer,
districtthreetreasurer@gmail.com

The Friday afternoon Treasurer’s Workshop provided helpful tips, resources, and tools to Club Treasurer’s to help them remain organized and stay on top of deadlines. We covered collection and reporting of dues, budgets, monthly reports, and much more. The group had a very active question and answer session.

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Thank you to everyone who attended and made the workshop so successful. As always, please feel free to contact me if I can be of any assistance: [DistrictThreeTreasurer@gmail.com](mailto:DistrictThreeTreasurer@gmail.com)
ASTRA is doing well in District Three! There are eight ASTRA Clubs that serve middle school age students through college age students. Altrusa International has changed the minimum age to eleven (11) to accommodate all potential middle school students.

Thanks to all eight Clubs that submitted an Annual Report. A summary of the ASTRA Annual Reports indicate there are 217 ASTRA members who performed 2,032+ hours of community service. One Club was drawn at random at Altrusa International and will receive a $100 donation to apply to a service project. Congratulations to Forest High School, Ocala, FL., sponsored by Altrusa of Ocala!

The ASTRA workshop at the District Three Conference, led by Donna Johnson and Kitty McElhaney, was well attended, mostly by representatives from Altrusa Clubs who currently sponsor an ASTRA Club; however, there was discussion among the participants about how to start an ASTRA Club. The acronym **ENTICE** was shared with respect to making an ASTRA Club successful:

- E Encourage participation at meetings
- N Navigate the students through unchartered waters
- T Teach roles & responsibilities of officers
- I Invite ASTRA members to Altrusa meetings and Altrusans to ASTRA meetings
- C Collaborate with Altrusa on projects
- E Endorse ASTRA members’ activities and projects

Participants shared that this might be appropriate for Altrusans as well!

ASTRA policies were reviewed with the group and questions addressed. Donna Johnson led the group through a comparison of the three levels of ASTRA Clubs: Middle School, High School, and College. Discussion included the capability of each group to participate in activities; some are more independent due to the maturity level. The handout provided each participant included policies, project ideas and sample flyers and forms. The most productive pat was the discussion and idea sharing among the participants.

Appreciation is extended to those Altrusa Clubs who sponsored an ASTRA Club, providing moral and financial support, and to the Altrusans in those Clubs who were actively involved! If your Club is interested in sponsoring an ASTRA Club, please feel free to contact the ASTRA District Chairperson, Kitty McElhaney at kemcelhaney@comcast.net.
District Three Altrusans “YOU Rock!” The District Three Foundation Board is absolutely delighted to report our totals from the 2016 Conference in Tampa of $4,707.00! How many exclamations am I allowed to use in one paragraph??! But, seriously, we are so thankful for each and every one who participated.

The Tampa Conference was the platform for the Foundation to kick off our 2016-2018 “Get on Board and Move on Up” Funding Campaign. It was received with much enthusiasm. For those not at Conference I would like to share the details.

“Get on Board and Move on Up” Funding Campaign is a two-year campaign intended to fully fund all the Permanently Restricted Award Accounts to a $10,000 level. The accounts needing additional funding are the Richard Ward Ulrich Environmental Service Fund, Vocational Fund and the ASTRA Fund. Approximately $17,000 is needed to be raised.

An information sheet follows this article with complete details on the Giving Categories and how to donate. The sheet can be printed and mailed along with your check or simply mail your check with a note to Shannon Schell and her address is printed on the information sheet.

You will notice the Governor’s Society and Mamie L. Bass Awards are of excellent crystal quality! Anyone would be proud to have either displayed. Mamie L. Bass Society members are given the opportunity to become a Two-Time Mamie L. Bass member for an additional contribution and they too will receive the gorgeous Mamie L. Bass Crystal Cube!

All donors will receive their awards and be recognized at the 2017 District Three Conference in Winston-Salem. We will keep you informed of donations as they are received through the DSB Quarterly Foundation article.

Once again, the District Three Foundation exists to serve the Altrusans of District Three. We thank you for your support and please call me with any questions on our 2016-2018 “Get on Board and Move on Up” Funding Campaign.

In the Spirit of Altrusa!
2016-2018 Funding Campaign

A Campaign to Fully Fund to the $10,000 level the following:
- Literacy Fund
- Richard Ward Ulrich Environmental Service Fund
- Vocational Fund
- ASTRA Fund

How do you help?
1. Get On Board and Be A New Contributor
2. Existing Contributors Move On Up! (Contact Shannon Schell for your current status)

Giving Categories:

☐ Contributor ($50-$99) - Thank You Letter
☐ Sponsor ($100-$249) - Certificate and Thank You Letter
☐ Partner ($250-$499) - Foundation Pin and Thank You Letter
☐ Governor’s Circle ($500-$999) - Governor’s Circle Crystal Award and Thank You Letter
☐ Mamie L. Bass Society ($1,000) - Mamie L. Bass Crystal Award and Thank You Letter

Name
Address

Phone
Club

GET ON BOARD & MOVE ON UP

Make checks payable to Altrusa District Three Foundation, Inc. and mail to Shannon Schell, 3171 Willow Brook Lane, The Villages 32162
District Conference is always a special time to reconnect with old Altrusa friends and make new ones. It is a time to honor our history and traditions as Altrusans and also celebrate the accomplishments of our district members.

Altrusa International of Gainesville enjoyed hosting 123 Altrusan friends and guests at this year’s conference in Tampa. We sincerely thank other clubs for assisting by hosting individual meals and receptions, and we are especially appreciative of the hometown Tampa club for their special support.

The Opening Reception, hosted by Citrus County and Tampa clubs, was delicious and beautifully decorated. Altrusans enjoyed a variety of treats in a warm and inviting setting. The Thursday evening opening ceremony definitely set a special tone for conference. Linda Robison provided the musical accompaniment and did a spectacular job. Boy Scout Troop 16 did a tremendous job as the Color Guard for the ceremony and the Honorable Edwin Narain from the Florida House of Representatives provided an inspiring welcome address.

Friday morning’s opening breakfast, hosted by Altrusa International of Ocala, introduced us to keynote speaker Nancy Lewis, Director of Altrusa House. Nancy’s address informed us all of the multitude of benefits Altrusa House has on so many members of the community. Leanne Milligan, our International Representative, provided us with warm and positive messages throughout conference. Breakfast was followed by the first business meeting of conference and then the Foundation Luncheon and Annual Meeting, hosted by Altrusa International of Lake County. A number of Altrusa clubs were honored during the luncheon with a variety of Foundation Awards and the live auction fundraiser was both lively and fun.

Conference 2016 was a wonderful time to see long-time friends and help newer members learn more about Altrusa while participating in a variety of social and development activities. Conference workshops on Friday afternoon covered a variety of topics including special workshops for club presidents and treasurers, membership and recruitment, fundraising, connecting with ASTRA members, Cultivating Leadership and Engagement, Appreciating Science in Nature, and the hands-on crafting workshop Opening Minds through Art (OMA). The most difficult part of the workshop sessions was choosing which ones to attend.

After workshops concluded, it was time for Altrusans to have Fun Night with a Party by the Pool. With tasty food in a tropical oasis setting, Altrusans enjoyed a relaxing time dancing and playing Giant Jenga to the sounds of a live steel drum musician.

Saturday morning’s Awards Breakfast, hosted by Altrusa International of Starke, showcased the large number of Altrusans doing great work in their communities. The second business meeting of conference followed the breakfast.

The Governor’s Banquet on Saturday evening, hosted by our Lake City club, was amazingly elegant and special. Altrusans heard from guest speaker Major General Luis Visot who challenged all of us to Reach for the Stars in all that we do.

Throughout conference, vendors provided a variety of items ranging from hand crafted jewelry and hand-made purses to art and photography from workshop presenter, Dr. Justine Vaughen. There were also a multitude of items to purchase at the Altrusa Store as well as many delightful silent auction items benefiting the District Three and International Foundations.

Altrusans are known for their compassion and generosity, and this year’s conference proved no exception. Altrusa House, the conference service project, benefitted immensely from the multitude of donations throughout conference. Additionally, the Altrusa Cares project collected a large numbers of donations which will most certainly make a positive impact on so many lives.

Thank you to everyone who helped with conference this year. We hope the experience was positive and Altrusans are energized and inspired to continue to do great work in the year ahead!
On Saturday, April 30th 2016, the Past Governors of Altrusa District Three came together in the Salon A room of the Tampa Westshore Marriott for the annual Past Governors Luncheon during the District Three Conference. Not only are we honored to have our past governors that served District Three, but our district has three Past Governors from other districts which now reside among us.

Although all our past governors were not able to attend, the following participated: Freddie Dobson, Gainesville, FL (1986-1988); Sharon Miller, Tampa Bay, FL and Past Governor District Five (1997-1999); Donna Johnson, Gainesville, FL (1999-2001); Margaret Cannon, Caldwell County, NC (2003-2005); Linda Robison, Spartanburg, SC (2007-2009); Beverly Hardy, Starke, FL (2011-2013); Colleen Duris, Ocala, FL (2013-2015); Current Governor, Norma Teuton, North Georgia, Georgia (2015-2017) and International President Elect, Leanne Milligan, Te Awamutu, New Zealand, Past Governor District Fifteen (2009-2011).

The luncheon is always a relaxing time to reconnect, share stories and discuss current and future topics. Each year the present Governor can select a topic of discussion and with Norma’s choice of “Delegation Tips” a lively discussion was had detailing not only that topic but other ways to encourage and entice members into leadership.

Each person received a little treat and special starfish on waves pin to represent how “Together, we make a difference”.

![Past Governors’ Luncheon](image-url)
DISTRICT THREE OFFICERS 2017-2019

The District Three Nominating Committee has the responsibility of providing candidates for the District Three Board that will be voted on at the District Three Conference to be held in Winston-Salem, NC, on May 4-6, 2017. We are seeking candidates who have leadership skills and who are a team player.

It is truly an honor to serve on the District Three Board although it does take a great commitment of time. All board members must attend all board meetings and attend District Three Conference each year. All board members (except the District Treasurer) are asked to make club visits. Each board member must be willing to serve on various committees assigned to them by the District Three Governor.

Candidates for all positions except Treasurer must have served a full term as club president or be serving as club president at the time of the election. The candidates for treasurer must have served a full term as club president or club treasurer or be serving as the same at the time of the election. A candidate for treasurer must also have general accounting knowledge or experience and ideally have working experience with Quick Books Software.

Within two weeks after the publication of this DSB, all Club Presidents, District Officers and Past Governors will receive the call for Nominations for District Three Officers for 2017-2019.

Upon receiving the Call for Nominations, please look at your membership roster and choose those who are willing to serve our district effectively. Please receive their permission to nominate them, complete the nomination form and send to me.

Thanks for placing your trust in the following District Three Nominating Committee and we look forward to receiving your nominations.

District Three Nominating Committee:
Margaret H. Cannon, Chairman
Lori Farfaglia
Yolander Hunter
Roberta Klusmeier
Gayle Magruder
CLUB 21 CLUB CHALLENGE INTRODUCED

AT CONFERENCE

WOW! If you missed the 2016 Conference in Tampa you missed an exciting time. $853.11 – that is what was donated by attendees during the conference for a Club 21 Club Challenge. The idea was to boost club memberships for International’s Club 21 programs.

Cups were put on meal tables on Friday and again on Saturday morning for folks to drop their spare change into. The goal was to collect at least $210, and then have a drawing of a club name (club had to have at least one member registered and attend conference) who would then be the winner of a Club 21 club membership for the year.

Coins and bills were being stuffed into the cups even before the challenge was formally announced at the Friday morning breakfast. Before the cups could be collected and the money counted a wonderful, stupendous Altrusan came forward and offered a match of the first $210 collected. And then if that wasn’t just the best thing, along came another wonderful, and stupendous Altrusan who offered another match - to match that $420 (the first $210 collected and the first match of $210) It was hard to keep up with the momentum as it was all going so fast.

By end of conference when all the pennies, nickels, dimes, quarters, $1, $5 (two of these $5 bills were from citations for cell phones going off during meetings) and $10 bills were collected and the two match amounts of $210 and $420 were total, we ended up with $853.11. This amount covered four winning clubs (North Georgia, GA; Atlanta, GA; Caldwell County, NC; Lake County, FL) who will receive a Club 21 club membership for one year. And, the remaining difference of $13.11 will go to the International Foundation where needed the most. The four winning clubs will also receive a Club 21 medallion from International for their club banner (if this is their initial membership in Club 21).

Then, the second part of the Challenge was to encourage all District Three clubs to become Club 21 clubs. To start that challenge each conference attendee received a small cup in their registration pack with anywhere from 1 penny to 1 quarter. Altrusans were asked to use those coins to start a Club 21 club challenge in their own club.

And then, a further challenge was given to have ALL 26 (and hopefully more new clubs) in District Three to become Club 21 clubs by next year – either by the 2017 May conference or by the July International Convention.

We can do it folks – I know we can. Most of you have a start toward your $210 goal with a penny or more. Need a boost to get your club started or didn’t have your club represented at conference? Contact me at njmott@att.net (e-mail) for a Club 21 cup, individual or club forms, or more information. Let’s make history in Altrusa by having ALL District Three clubs Club 21 members by the time Altrusa reaches 100 years!!!
We started conference with just a few coins being dropped into the Club 21 cups, we ended up with over $800 being donated to International Foundation Club 21 projects where a difference will be made in so many lives. Isn’t ALTRUSA and its members WONDERFUL.

WHY IS CLUB 21 SO IMPORTANT AND WHAT IS IT?

Club 21 is a membership. An Altrusan’s individual donation of $21 will give you an annual membership and a Club 21 pin for your initial contribution. An Altrusa club’s donation of $210 will give that club an annual membership and a medallion for their club banner for the club’s initial contribution. Club 21 was established by Altrusa International in 1977 to support programs for children affected by disease. It has now grown in many directions and supports a variety of projects and camps.

Ghana Health & Education Initiative helps communities in Ghana lead the future of their young people to better health and education.

Youth Futures International brings high school and college students to Ghana to educate the Ghana youth about illnesses such as HIV/AIDS, Malaria and Cholera.

Camp Sunshine of Aurora in Ohio is now in its seventh year. It offers a four-week long summer camp that supports children affected by a variety of needs including physical, neurological, sensory and cognitive disabilities.

Camp Dreamcatcher of Kennett Square in Pennsylvania was created in 1996 to provide free therapeutic and educational services for youth aged 5-25 impacted by HIV/AIDS. These children are offered a safe place where they can receive unconditional support and have fun while coping with their disease.

Cavett Kids of Oklahoma provides six camps, programs and ten annual events for kids with life-threatening and chronic illnesses. The vision of Cavett Kids is that every child with a life-threatening illness deserves a chance to feel normal and to have a place where illness doesn’t define them.

Thank you from the bottom of my heart to ALL who dropped their coins and bills into the Club 21 cups, and to our two most wonderful, and stupendous anonymous donors who met a challenge in a most generous way.

And thank you to all who made bids or donated items to the International Foundation and District Foundation auction items – many folks went home with some fun, beautiful, and interesting items and helped boost funds in these two Foundations for future grants and projects and making a difference in someone’s life. WOW DISTRICT THREE – YOU ALL DID GOOD.
TWO DISTRICT THREE CLUBS RECEIVE INTERNATIONAL PROJECT GRANTS

Congratulations to our Atlanta, GA and Statesboro, GA clubs for being recipients of Spring 2016 service project grants from Altrusa International Foundation, Inc. Their projects are amazing and it’s easy to see why they were two of the twenty three clubs who were approved to receive a portion of the $25,010 available funds

BOOKS FOR KIDS

The Atlanta, GA Books For Kids project is a read-in and book distribution for pre-K and 1st graders at Head Start Programs and Title 1 schools in the Atlanta metro area. A potential of 2,600 students can be reached. To begin their project the club contacted local non-profits to find needs in their community that were not being met and which of those non-profits needed assistance.

The club not only plans and participates in the read-ins but has a related activity with the children and distributes books to the children to take home. This is their 6th year and previous read-ins have reached about 100 children each time. They find other volunteers to help them among local corporations, churches, synagogues and higher learning institutions. This also gives them an opportunity to find potential new members for their club.

In the fall the club will also have an evening literacy event for the children’s families with literacy-related activities, distribute books and share information with the parents on the importance of their involvement in their children’s education.

They were awarded $1,000 for the Spring 2016 grant cycle. What is also amazing about the Atlanta, GA Books for Kids project is that the club only has ten members!

BOOKS FOR BACK PACK BUDDIES

The Statesboro, GA club continues their Books For Back Pack Buddies project serving about 600 children ages infant to ten in nine County elementary schools every month. They also serve 85 children on the Georgia CAPS program in three daycares, and eight pre-k classes receive free books monthly. Fifty percent of their targeted children do not have any age-appropriate reading material in their homes. Only 29% of Georgia’s 5th graders read at or above proficiency.

The Altrusa members work in concert with churches involved with the Back Pack Buddies Program which offers snacks to the poorest children in their county elementary schools to make sure they have something to eat over the weekend.

In the 6th year of their program, the club has given out 19,000+ books. 580 children in grades Pre-k to 5 are currently receiving a free book each month. When the club gets new books they give copies to the 9 school libraries in the schools they serve. They give out additional books at Christmas and at the end of the school year to help prevent the “Summer Slide”. In addition, the Statesboro club has given work books and books to children in the hospital, Hospice and to other local organizations serving children. During the 2015-2016 school year the club has given out 5,029 books.

Statesboro GA club members work amazingly hard in fund raising, sorting, labeling and distributing thousands of books to children to help fight literacy in their community. They were awarded $500 for their Books For Back Pack Buddies project for the Spring 2016 cycle.

The Altrusa International Foundation grants range from $250 to $2,000 based on need and funds available. Be sure your club submits a grant application for the Spring of Fall cycle for your amazing service projects - you can’t win if you don’t enter!

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Memories of District Three Conference 2016
This past weekend, I finally got around to unpacking the leftover supplies from the Welcome Reception. As I opened one of the boxes, just inside the lid, I found my new recipe book from the Lake County Club. As the book is filled with fond and favorite recipes, it made me pause to reflect on the fond memories created and great new friends made at this year’s District meeting.

I have to say that I was not sure what to expect when I registered. Our chapter was asked to assist with the Welcome Reception. This was a great way to get involved from DAY ONE and truly feel a part of the experience. I would like to thank Nelda and the Tampa Chapter for all their help, support and encouragement.

From registration to closing ceremonies, everything was so well planned. The whole meeting just flowed seamlessly. Each host chapter took such care in making sure the decorations were perfect and that they reflected the theme of the conference “Reach for the Stars”.

For any future first timer, you cannot miss the FIRST TIMER’S reception. The facilitators for this launch-pad event are a wealth of information. Their welcoming spirit did not end after the one-hour presentation. Each of them offered a “good morning” or quick inquiry as to how we were enjoying our initial district conference. Believe me, the learning doesn’t end there. Each session, business meeting, awards breakfast or lunch fostered eye-opening information. I learned more about Altrusa in three days than I have in the past four years. Of course, the big bonus was the formation of new friendships.

I was in awe of and inspired by the opening ceremony and time honored tradition of the Flags. I actually had goosebumps. This, again, set the tone for the entire conference. As Altrusa celebrates its 100th anniversary next year, it is evident that these traditions have solidified the foundation of who we are today.

As we all know, the real reason Altrusa is so successful is its membership. I was absolutely humbled by all the great things going on in District Three. Regardless of the size of the club, each is making a positive impact in their community. Jackie and I came back to Citrus County invigorated and ready to start planning our 2016-2017 year. We are already making plans to attend both the District Conference in Winston-Salem and the International Convention in Nashville.

I cannot wait to see all my new friends again!
IT’S OFFICIAL!

Last fall your District Three Board recommended that our District incorporate as a means of liability protection for the members of District Three just as local clubs have been advised to do. The item came up for discussion and a vote at the first business meeting at our Conference in Tampa. After I presented the reasoning for approval to the delegates, there were no questions and Governor Norma put the matter to a vote. It passed unanimously!

Upon returning to Raleigh, I then assisted my volunteer attorney husband with the paperwork, and as of Friday, May 5, Altrusa International District Three, Inc. came into existence! His law firm (Jordan, Price, Wall, Gray, Jones & Carlton, PLLC) is the Registered Agent and will agree to serve in that role until the District makes a change. In the unlikely event of dissolution of the corporation, the assets would be transferred to Altrusa District Three Foundation, Inc. The filing fee was $60 and under North Carolina law, no further reports or fees are required other than updates on the name and address of the Registered Agent. We have been fortunate not to face any lawsuits, but now all members of the District can rest assured that in that event that should happen, none of our personal assets could be sought.

I want to thank past Governor Colleen Duris for her assistance during this project. Also, thanks to my husband, Frank, and the members of his firm, for providing the legal services to the District at no charge. If anyone wants to send a thank you, you may direct them to the firm c/o R. Frank Gray at 1951 Clark Avenue, Raleigh, NC 27605.
Clubs are always looking for ways to grow and recruit new members. There are many things club members can do in order to attract new members. Here, you'll find one hundred viable approaches that your Club could use in order to recruit more members.

1. Ask someone
2. Bring a guest to meetings
3. Advertise in newspapers & cable TV
4. Have a clear club goal & a strategic plan
5. Letters or personal contact with local businesses
6. Contact with Chamber of Commerce
7. Place customized bookmarks in library books
8. Have public meetings at malls, outdoors, etc.
9. Have a booth at malls, fairs, festivals etc.
10. Place pamphlets in doctors’ offices, hospitals, cafeterias, libraries, etc.
11. Host an Open House
12. Hold a club assembly only on membership
13. If you have a Rotary Club, ask Rotary Foundation alumni to join
14. Give the membership chair one minute at every club meeting
15. Make the membership chair a club director
16. Put together guest information packets
17. Service projects that serve a need in the community
18. Invite family members to join
19. Send letters to people in the news with an invitation to visit the club
20. Print club business cards with club meeting location and time
21. Distribute extra copies of magazines that relate to your club in waiting rooms, etc. (i.e.: Rotarian)
22. Hold high-profile meetings
23. Hold wine and cheese receptions for prospective members
24. Ask for help from RIMC/RIMZC (Rotary)
25. Have a special guest day
26. Send club members to district membership seminar
27. Make prospective members feel important
28. Honor outstanding community members with awards
29. Don’t take age into consideration
30. Make some meetings social events
31. Build a club web site
32. Use group email to promote your club
33. Put posters in public areas
34. Ask corporations and employers to sponsor or subsidize membership
35. Have a reward program for those who bring in new members
36. Create more fun
37. Give a money back guarantee—if after 3 months a new member does not want to be a club member, return their fees
38. Invite the media to cover well known speakers
39. Use word of mouth
40. Network with coworkers, friends, and family
41. Follow up with guests
42. Place a colored dot on the watch of every member to remind them to bring a guest
43. Lead by example—how many members have you recruited?
44. Have members give talks at other organizations
45. Provide guests with free meals
46. Update your clubs classification survey
47. Look for members in ethnic groups not represented in your club
48. Provide brochures for new employee packets in members companies
49. Advertise at sports events
50. Ask the district for help
51. Hold joint meetings with other groups
52. Share your club experience with others
53. Participate in community events
54. Write letters to the newspaper about the campaigns your club is working on
55. If a prospect can’t attend your meeting due to time, suggest another club
56. Publicize club successes, elections, events, in local newspapers
57. Circulate the club newsletter widely
58. Design a club brochure
59. Hold recruiting events with two or more clubs
60. Form/join a speakers’ bureau
61. Wear your club’s pin
62. Mention your club at meetings of other organizations during announcements
63. Send newsletter to guests
64. When asked about your leadership skills & career success, tell them about your club
65. Ask the AG to attend a board meeting to talk about membership
66. Ask every member to submit 3 prospects to the membership chair
67. Make it FUN
68. Give every member a club decal or bumper stickers for their car
69. Give testimonials about your club while guests are at the meeting
70. Repeatedly invite prospective members
71. Practice selling your club at Club meetings—have a one minute elevator speech ready
72. Conduct a Membership Satisfaction Survey (RI Publication #417)
73. The club president asks three club members as a personal favor to each recruit one new member
74. Bring your boss to a club meeting
75. Make direct contact with women’s business associations
76. Bring your co-workers to a club meeting
77. Bring your subordinates to a club meeting
78. Have new member kits
79. Use books, brochures, videos and posters from RI
80. Hand out invitation cards for a “Free” lunch (breakfast, dinner)
81. Have members constantly promote and rave about your club
82. Meet at a good location
83. Assign every member to a 5 person recruitment team—each team brings in a new member every six months
84. Develop a strategic plan membership is a year-round priority and needs to be planned
85. Have incentives for recruitment
86. Have a large poster that lists all the members who have sponsored a new member in the past year
87. Select a missing classification and work on filling it**
88. Display a thermometer showing progress towards club goal
89. Feature a member’s “benefit of the month” in the club newsletter
90. Induct new members with piazzas & invite spouse/partner
91. Develop a welcome letter from the president for all new members
92. Contact all members who have resigned in the past 3 years
93. Use billboards at bus stops and road sides
94. Ask club members to put club ads on their commercial trucks
95. Recognize new members in newsletters
96. Regularly check the RI web site for ideas
97. Subscribe to the Rotary Membership Minute on the RI web site
98. Invite spouses to social functions
99. Ask recipients of Rotary service or donations to speak for Rotary
100. Pass out M & M candy to remind members that “Membership Matters” and that we need “More Members”

Article originally appeared in November 2004 issue of Membership Matters, written by Chris Offer.
**Altrusa no longer recruits by classification
WHODUNIT?

On April 12 the Raleigh club commemorated Altrusa’s 99th birthday by hosting a murder mystery party. Two members of the Durham club and two other guests joined us for a special dinner and a detective game. Dolores Hall provided suitably macabre table arrangements.

Jane Gray organized the entertainment and provided the scripts, and six people took on roles in the murder narrative. Nancy Claggett, Dolores Hall, Barbara Ann Hughes, Rana Van Name, Jo Ann Williford, and Durham club member Teresa Young played their parts ably, challenging each other and observers with the plot’s twists and turns.

After hearing scene-setting clues, and questions and answers, everyone had to guess the murder culprit, method, and motive. Congratulations go to Nancy Claggett and Candi Scott, who figured out the solution and won prizes. And thanks to all who worked so hard to make the evening lots of fun!
“A world where everyone has a decent place to live” is the vision of Habitat for Humanity. Learning more about this vision is what members of the Altrusa Club of Gaffney did this month. Instead of holding the regular monthly dinner/program meeting at a local restaurant, the members met around the planning table at the local office of Habitat. There they were served a meal like the one normally delivered to the volunteers working at the current building site.

While enjoying the meal, Amy Crotzer Executive Director of Habitat of Cherokee County, SC, informed members of the background of the family that will be living in the 27th home Habitat is now building in Cherokee County. Like the Altrusa Club of Gaffney, the local Habitat for Humanity is a small organization within a much larger one; however, they are able to accomplish much with the help of others in the community.

After learning that the week of the Altrusa meeting was also Habitat’s week for their tool drive, members brought items from the list of needed tools. These were presented, along with a check, to the Habitat Director. May is also “Women Build” month for Habitat. Plans were made for a future meeting to tour the current home being built.

As stated in Habitat’s mission statement, Altrusa is also hoping to “bring people together to build homes, communities and hope”. This can be accomplished no matter how small the group, if everyone works together.

Margaret Osborne
President
Altrusa of Gaffney, SC
On March 19, 2016, Altrusa of St. Augustine rented the beautiful and historic Markland House in downtown St. Augustine to host a special breakfast honoring Mrs. Martha Mickler as "Woman of the Year." The event was highlighted by having in attendance St. Augustine Mayor Nancy Shaver and other dignitaries from the School District, as well as friends and family of Mrs. Mickler. More than 50 people attended. Mayor Shaver presented a proclamation to Mrs. Mickler for her many years of service in education.

Martha Mickler is the current assistant superintendent with the St. Johns County School District. She was born and educated in St. Augustine, having grown up in the historical district where she and her husband currently reside. Mickler has more than 40 years of educational experience including 12 years as a classroom teacher, 19 years as a school administrator and 12 years experience as a school district level administrator. She retired in 2009, however in 2011, she was asked by Dr. Joseph Joyner, Superintendent, to rejoin the District to fill an immediate vacancy, and she gladly did so.

She currently serves on the city of St. Augustine Code Enforcement Board, the St. Augustine Historical Society Board and the Dismukes’ Children’s Dental Board. She is also a member of the Woman’s Exchange and the Cathedral Basilica. She has received many honorable distinctions throughout her long career.

The St. Augustine Altrusans were thrilled to host this event, as it aligned perfectly with the focus and vision of increasing literacy within the local community.
What’s happening in Tampa Bay?

What do you get when you mix Altrusa International of Tampa Bay, Boy Scouts Troup 16, and a lot of lumber? You get Buddy Benches.

The day has arrived and Altrusa Tampa Bay is honored to present the Buddy Bench to 22 local schools. The Buddy Benches are a joint effort and very special project because they were built by Boy Scouts.

The purpose of the benches are so simple: If a child sees another child sitting alone on the Buddy Bench, it is a signal that they don’t have anyone to play with and will you please play with me. No child should be lonely.

We have already seen the benches begin to make an impact for more than just Altrusa or the Scouts who selected this project to earn their Eagle Scout Badge. The following is a true story from one of the schools where the Buddy Bench is already in place.

There was a young man with autism, in a mainstream classroom and a girl who was a frequent school yard bully. Before the bench was put on the playground a video was made which described what the bench stood for and it was shown to the entire school on the morning show. The young man was sitting on the bench and the girl came and sat down beside him on the bench. Everyone was concerned what was going to happen; and what did happen was beyond anyone’s expectations. The young girl became his protector—no one was going to hurt him. The light bulb in her head lit because she remembered the video and knew what the bench represents. The two children have been friends ever since. What a powerful message.

Since the creation of this project, The Buddy Bench project was featured on Channel 13’s “What’s Right with Tampa Bay” segment.

The celebration was held in the historic Monticello Opera House (built in 1890). We welcomed current Altrusans (including Charter members), former Altrusans and, we hope, future Altrusans and everybody’s significant other to join in the fun. Local government officials of Monticello and Jefferson County also helped fill the beautiful first floor reception hall.

Current Altrusans prepared a lavish hors d’oeuvre and wine reception to start the festivities. Following the reception, the crowd reconvened in the beautiful second floor theater.

After a welcome by President Pat Cichon, she introduced our very special guest, District Three Governor Norma Teuton. Governor Norma shared her thoughts about Altrusa International highlighting the organization’s history, vision for the future, and the positive impact Altrusa has in communities worldwide.

The presentations ended with entertainment provided by the Florida State University Vocal Jazz Ensemble under the direction of Amon Eady. Smiles were rampant!

A good time was had by all…good friends, good food, and wonderful music. A special thank you to Governor Norma for taking the time to join our celebration.

### District Three Board of Directors 2015 — 2017

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<tr>
<th>Position</th>
<th>Name</th>
<th>Email</th>
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### District Three Committee Chairs 2015 — 2017

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